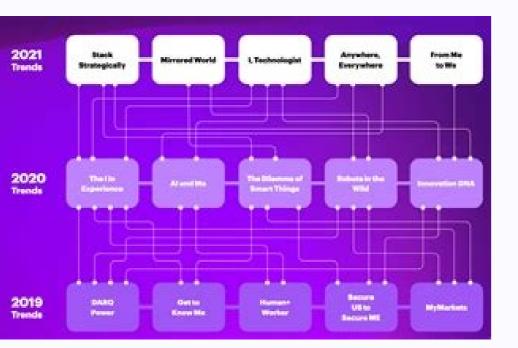


## Completing the picture

Accenture's Technology Vision report comprises a three-year set of technology trends, currently including trends from 2020 and 2019.

It's important to recognize that each year's trends are part of a bigger picture. Tracking how they evolve over time offers a glimpse into how they may continue to grow in the future.









Mckinsey report shaping the digital transformation in europe september 2020.

You can also almost guarantee a warning that unless you have a strategy in place, digitally savvy competitors will devour you and your industry. Moreover, it's critical that the organization's top leaders support and understand their organization's digital transformation processes. Â Accelerating Adoption Avoiding Costs Gaining a Competitive Advantage Mitigating Risks McKinsey's article presents 21 factors that improve the chances of success of a digital transformation initiative, divided into 5 categories, according to a McKinsey Global Survey on Digital Transformations. Each of these was a central reality during the pandemic. While consumers are turning to digital channels, businesses have done their best to meet these ever-changing needs. Building Skills for the Workforce of the Future Rethinking the roles and responsibilities of individuals so that they align with the goals of transformation, which can help clarify the roles and skills that the organization needs. Despite this premise, many expect these changes to last in the long term. A journey of a thousand miles begins with a single step. Deloitte Deloitte establishes 4 key pillars that guide businesses to a successful digital transformation and the benefits of this transformation and the benefits of this transformation. Dell Daisy Telent Click here to learn more CPQ and what it can do for your company. All of our costs have abandoned non-digital manual data to to digitally enhanced environments or spares digital transformation is unfortunately unlikely to provide one giant leap to to digital transformation is precesses surprised themselves and responsibilities of steps can get you there. According to Smale, businesses surprised themselves surprised themselves of the sevent digital transformation is unfortunately unlikely to provide one giant leap to digital transformation from both research and execution prespectives. In

fact, McKinsey suggests that the rapid acceleration is more the result of redirecting company resources than it is of product development. On average, digital offerings have leapfrogged seven years of progress in a matter of months. Whether these changes stay or not, the pandemic has certainly takenà digital transformation efforts to levels that few anticipated up until last year. Giving day-to-day tools a digital upgrade ¢ÃÂA Adopting digital tools to make information. Earlier this year, the global strategy consulting giant surveyed around 900 C-suite executives and senior managers at businesses around the world, aiming to track digital transformation under the Covid-19 paradigm. You can save time and resources that benefit your own organization and please your customer with a quicker more efficient service. According to Smaje, these expectations are reflected in business transformation efforts. They also have collectively harnessed the power of digital transformation to stay at the forefront of their Define the ambition for the future - alignment of digital strategy to digital strategy to digital leaders - create a plan to develop digital leadership functionality and evaluate the Leadership Readiness for Change Revenue The Organization - Develops a new design organization to embrace digital culture and evaluate the new development capacity of a that an organization can expect once processed are the following. For over 60% of respondents, shifts in consumer behavior and requests are here forever. The digital transformation should be at the forefront of the organizational strategy of each business, and is defined as "the adoption of digital technology to transform services or companies, replacing non-digital or manual processes with digital processes or replacement of technology Digital more ancient with new digital technology ... For example, the way in which products and services are delivered through the cloud virtually. Below are three summaries of their experiences in digital transformation related to people, processes and technologies. Surely It is certainly not something that happens during the night and takes a great investment sum. Quote-to-cash and price-estimation, are deeply integrated with other processes to achieve optimal results, eg improvements of the process. Amplement, these shifts extend: by changing the needs or expectations of Customers increase work and collaboration, use of the most advanced technology<sup>1</sup> in business and decision making; Higher rates<sup>1</sup> of cloud migration and data security investments and restructuring of the supply and redistribution chain. The silver lining of the work remotely<sup>°</sup> that led many of these <sup>1</sup>Aip etlov 52 a 02 ad otiga onnah edneiza orol el itatsivretni ilg onocid itnemaibmac itseuq id itlom reP¢ã, tageips aH .enilno otatzolae renoizaretni l' encia a iccaf e nicaretni l' encia a iccaf e nicaretni l' encia d'il onoces , invoig 11 id aidem anu ni otazzilaer otats e o la cata e inottam id etisiv el o aiccaf a aiccaf e nicaretni l' enciandi l' enciandi l' enciandi e inottam id etisiv el o aiccaf a aiccaf e nicaretni l' enciandi e inottam id etisive e o aiccaf e nicaretni l' enciandi e inottam id etisive e o aiccaf e nicaretni e cata e nicaretni e inottam id etisive e inottam id etisive e o aiccaf e nicaretni e cata e nicaretni e cata e nicaretni e inottam id etisive e nicaretni e cata "à ottut li ¢Ã ilibadiffa enilno enoizacinumoc id ilanac e aznatsid a oroval id erutturtsarfni eraerc aznes evitarepo erenamir anepalam a onavetop eserpmi eL .odom ossets olla enoizavonni'l eraiccorppa onossop edneiza el ettut non ehc ottaf la ecsirefir is otseuQ ÂÂ"anuL allus eranimmac onossop enosrep ehcop oloS ÂÂarposottos "à inoizazzinagro ellen elatigid aznecsonoc alled aihcrareg alÂdrakcaP-ttelweH ehc amreffa, TI osserp I&KU rof selaS secivreS esirpretnE fo tnediserP eciV, sseH nitraM, etnem i otseug noC .adneiza'l eramrofsart al ehc ecsiraihc erutneccA erutneccA .otnemivom ni Äig onos itnatsocric itneibma ilg ©Ahcrep ,elatigid enoizamrofsart anu odnarepo atut ertneM .ovitazzinagro otnemaibmac li eneitsos ehc enoiza'nu emoc itartsomid ognul a ,ilamrof imsinaccem osrevartta eraroval id idom e itnematropmoc ivoun erazroffaR ÂÂivoun idom ni eraroval id Atilibissop al enosrep ella eraD. itnatropmi onos itnemaibmac i ©Âhcrep e, odnaibmac is contenaibmac i contenaibmac i contenaibmac i atuia ehc, otnemaibmac id airots anu id enoizazinagro'l evod eripac a itnednepid i atuia ehc at contenaibmac i contenaibmac is contenaibmac is contenaibmac i contenaibmac i contenaibmac is contenaibmac is contenaibmac is itnemaibmac itseuq id itlom, oibbud azneS. etlov 04 id enoizarelecca'nu odnanges, onna nu a onif otseihcir ebberva atatrop elat id enoizisnart anu ehc onocsireggus itnegirid i, icimednap-erp ipmet nI of the expected. Let's take the case of teleworking. Companies are making these crisis-related changes with the long-term mind, he added. The survey covered various sectors, size of enterprises and functionality, functionality, has produced the unanimous conclusion that digital transformation initiatives. Digitization improves efficiency â If digital transformation leads to improved service delivery through new technological processes, âÂÂ. For the rest of the metrics, about half or more expect the changes to have at least a holding power in the post-recovery period, while the lowest share is 41% expect neighborhood or insourcing practices to be a reality of the future. Under lockdown and tired of infection, consumers have warmed up to the idea of using ecommerce for everything from grocery shopping to financial transactions. Have the right and digital-minded leaders of the program management or transformation who are dedicated full-time to the change effort. As a result, the percentage of digital customer interactions around the world is three years ahead of what you would have had the pandemic occurred. Â The response to this change has been impressive. As a result, the growth of the digital supply of products/services jumped forward by an average of seven years in just a few months of 2020. Aiming at the moon will have an organization until now only when the daily focus is on goals and performance. Communicating frequently with traditional and digital methods â ¢ Clear communication is essential during a digital transformation. It's not. never the necessary buy-in of the end user and the leaders of organizations that digitally transformed their organizations and these were the key topics that constantly emerged during the discussion. The reveals companies have spent more money<sup>1</sup> on digital investment than on any other continuity measure business during the pandemic, including cost reduction and customer. According to a McKinsey & Company study, companies were surprised at the speed of the process and the success of their digital initiatives in response to COVID-19. McKinsey asked respondents about twelve pandemic-induced shifts and the likelihood They will remain strong during the economic upturn. There are challenges to overcome before an can realize benefits of digital transformation. However, older and older members of an organization have the best business sense. "The interviewees are three times more<sup>1</sup> likely to say that at least 80% their customer interactions are digitalÂ," said Kate Smaje, Senior Partner at McKinsey & Company in London. However, this easily digestible definition is not simply applied in the workplace. Surprisingly, offerings in Asia Pacific have undergone up to 10 years of progress in a fraction of the time. time.

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